

## The DEFRA-funded Free Advice Scheme closed in December 2006 – Where to Go Now for Advice?

### What are the Issues I might need advice on?

- **Technical matters in all Farm and Horticultural situations**
- **Marketing**
- **OELS and other Grant Scheme applications**
- **Organic Certification application**
- **Animal health plans**
- **Planning application support**

For expert advice contact The **Organic Advisory Service**.

### What is the Organic Advisory Service (OAS)?

- It is **the leading UK advisory body** on all aspects of organic farming and growing and has been providing advice and support to commercial farmers and producers since 1984.
- it draws on the detailed knowledge and experience of a network of **specialist advisers**.
- has access to the **latest developments in organic research** via the internationally renowned Organic Research Centre, Elm Farm
- is supported by **Organic Inform** – a part-Defra/part-Organic Research Centre funded initiative ([www.organicinform.org](http://www.organicinform.org))

### What can the OAS offer me?

- **TELEPHONE ADVICE**
  - direct telephone access to an adviser on a **one-off** basis or as an ongoing **annual** contact  
An initial contact with an adviser costs **£25.00** plus VAT.
  - specific technical issues, marketing queries, etc are dealt with effectively and promptly.
- **ON-FARM CONSULTANCY VISITS**
  - on-farm practical **tailored advice** for agricultural and horticultural producers.
  - annual contracts offer total flexibility and choice with a summary report provided with each visit.  
We provide as many visits as you want together with telephone support from your specialist adviser.
- **CONVERSION PLANNING**
  - a **customised service** based on a detailed whole-farm assessment.
  - a key management tool covering all aspects of the farm business including conversion management, crop rotation, livestock, nutrient supply, soil management and financial budgeting.

**All advisory work is quoted for on the basis of individual farm requirements**

- **ANIMAL HEALTH PLAN**
  - A requirement of organic certification. Available for £20.00 plus VAT.
- **EVENTS AND PUBLICATIONS**
  - The 2007 Organic Farm Management Handbook price £18.00 incl of p&p (£21 overseas)
  - Notification of on-farm and other events throughout the year
  - The Organic Research Centre regular *Bulletin* - annual subscription £15/year (£20 overseas)

### How to contact the OAS

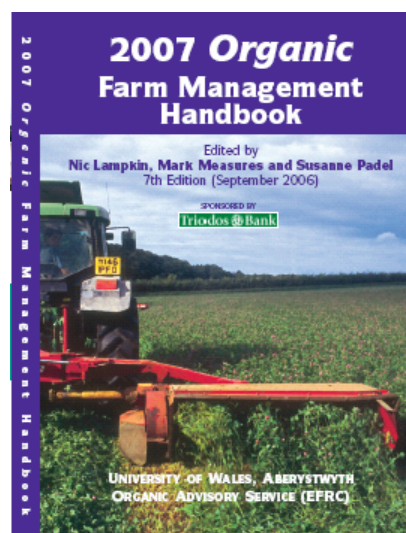
Telephone: (01488) 658279, fax: (01488) 658503, or e-mail: [oas@efrc.com](mailto:oas@efrc.com)

## The 2007 Organic Farm Management Handbook

Latest CAP reform introducing the Single Payment has changed the way in which to look at individual enterprises, as nearly all production based support has now been included in the SPS. Decoupling support payments from production, and removing quotas on cattle and sheep production, could create a far more favourable environment for farmers to convert.

This fundamental policy change is covered in this edition through strengthening coverage of whole farm profitability in Section 5, as well as removing the production-based support from the gross margins.

The new Section 5 covers the support available for conversion and organic management and the Single Payment Scheme in all four regions of the UK, models of whole farm profitability for a number of farm types; as well as farm income data from the DEFRA funded work.



**Individual Copies: UK - £18.00 incl postage Overseas - £21.00 incl postage**  
**Trade and bulk orders (5 copies or more) £11.50 plus postage**

## The Organic Research Centre's *Bulletin*

The Organic Research Centre, Elm Farm was established in 1980 as an educational charity (the Progressive Farming Trust Ltd) and is based on a 94-hectare farm in Berkshire, England. The Organic Research Centre, Elm Farm's work and services include an extensive research programme, advisory, training and information services.



The *Bulletin* is produced 6 times per year. The *Bulletin* reviews The Organic Research Centre's research topics, those of other similar research establishments and includes technical briefings, news from The Organic Advisory Service and views and comments on policy issues and topical debates.

The *Bulletin* is an essential review for organic producers, agricultural researchers and those interested in the organic movement in the UK, Europe and worldwide.

**The *Bulletin* is available on subscription. A year's subscription for six issues is £15.00 in the UK and £20.00 overseas (airmail).**

**For further information on the Organic Farm Management Handbook or the *Bulletin* – and other publications please contact the Organic Research Centre – details overleaf.**